



Human Digital Group
THE EXPERIENCE REMAINS



Krauthammer
the heart of engagement

Do you want to participate in our **graduate Sales Manager internship** program?

Do you want to help making the world **a better place** through corporate education?

As from **October 2020** we are looking for a **Sales Business Analyst** for our office in **Budapest/ Margaret Island (min 30 hrs/week)**

- ✓ Do you want to help designing a nationwide sales plan?
- ✓ Do you like analysing industries and companies?
- ✓ Are you good in matching and automatizing sales funnels?
- ✓ Do you like social selling?
- ✓ Are you a well-organized team player who can help us coordinate the sales cycle?
- ✓ Are you navigating well in a high-stress environment where your task is to help the sales move forward?

If you answer these questions with **Yes**, you may be the person we are looking for.

Your mission

You will deep dive into the practical implementation of sales strategies, first year is all about learning and hard work: our Head of Business Development will personally train and coach you from the execution of daily tasks of sales to strategic business planning. **You should directly support the Head of Business Development in his daily sales activity (selling our services on CEO level).** You should be vigorously helping the consultants to be organized around their sales, so you must be ridiculously hard and very consistent with us. 😊

About you

- ✓ You LOVE communicating with people and you build rapport easily
- ✓ You LOVE helping in **social selling** and you are familiar with marketing
- ✓ You LOVE overseeing complex tasks and handle stressful situations.
- ✓ You would **LOVE to add value** to this world by helping us giving world class corporate training to people
- ✓ You are proactive and have positive spirit just like us.
- ✓ You are **highly skilled** in MS Office (Word, Excel, PowerPoint)
- ✓ You are **Native Hungarian** and **fluent in English**

About us

Human Digital Group as a boutique consulting firm that is present for 15 years in the region through Krauthammer Hungary. We believe that human experience remains the differentiator for the success of organizations even in the digital era. Our core business is HR and Sales consulting, coaching, and corporate trainings. **Some of our references: MOL, Raiffeisen, Unicredit, ING, Morgan Stanley, Citibank, Randstadt, GSK, Roche, Siemens, T-com, Ernst & Young etc.** Krauthammer with 50 years of existence is a leading human capital developer and has offices all over Europe, in the Americas and Asia.

Our offer

A professional and international environment in which learning and development are obvious, participation in our trainings, coaching on the job.

Ready for a challenge?

If you are interested in working with us and fit our profile, please send your CV (with short motivational paragraph) in English to bsziklay@humandigitalgroup.com . If questions call +36 30 605 77 54 or send us an email with your phone number and we will contact you.

For more info:

<https://www.krauthammer.hu>

<https://humandigitalgroup.com/>